## **Clean Transportation Incentives**

# Fiscal Year 2021-22 Clean Off-Road Equipment Voucher Incentive Project (CORE)

# DRAFT Attachment D - Professional Landscape Service Equipment

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#### ATTACHMENT D: SMALL-OFF-ROAD LANDSCAPING EQUIPMENT

Senate Bill 170 (Skinner, Chapter 240) appropriated \$30 million to The California Air Resources Board (CARB) Clean Off-Road Equipment Incentive Project (CORE) to provide incentives for professional landscaping services in California operated by a small business or sole proprietor. These funds are intended to purchase qualifying zero-emission small-off-road equipment. CORE vouchers provide a point-of-sale discount to professional landscapers to purchase new zero emission landscaping equipment that includes battery electric and hydrogen fuel cell. CORE does not require scrappage of existing internal combustion equipment eligible. Purchasers are encouraged to participate by contacting an eligible CORE Dealer and visiting californiacore.org for more information. Purchasers must receive an approved voucher before purchasing equipment.

#### **ELIGIBLE PURCHASERS**

Eligible purchasers include small businesses or sole proprietors who provide professional landscape services as defined below:

#### **Professional Landscape Service**

A landscape contractor constructs, maintains, repairs, installs, or subcontracts the development of landscape systems and facilities for public and private gardens and other areas which are designed to aesthetically, architecturally, horticulturally, or functionally improve the grounds within or surrounding a structure or a tract or plot of land. In connection therewith, a landscape contractor prepares and grades plots and areas of land for the installation of any architectural, horticultural and decorative treatment or arrangement. (Cal. Code Regs., tit. 16 § 832.27.)

#### **Small Business and Microbusiness**

A small business means an independently owned and operated business that is not dominant in its field of operation, the principal office of which is located in California, the officers of which are domiciled in California, and which, together with affiliates, has 100 or fewer employees, and average annual gross receipts of ten million dollars (\$10,000,000) or less over the previous three years, or is a manufacturer, as defined in subdivision (c), with 100 or fewer employees. Commencing January 1, 2019, the average annual gross receipts threshold shall be fifteen million dollars (\$15,000,000). (Gov. Code § 14837(d)(1)(A))

Microbusiness is a small business which, together with affiliates, has average annual gross receipts of two million five hundred thousand dollars (\$2,500,000) or less over the previous three years, or is a manufacturer, as defined in subdivision (c), with 25 or fewer employees. Commencing January 1, 2019, the average annual gross receipts threshold shall be five million dollars (\$5,000,000). (Gov. Code § 14837(d)(2))

#### **Sole Proprietor**

A sole proprietorship is set up to allow an individual to own and operate a business. A sole proprietor has total control, receives all profits from and is responsible for taxes and liabilities of the business. (https://www.sos.ca.gov/business-programs/business-entities/starting-business/types#sole)

#### **Required Supporting Documentation**

Purchasers must provide a California issued photo driver's license or identification card and at least one of the following supporting documents:

- C-27-Landscape Contractors License Number (https://www.cslb.ca.gov/OnlineServices/CheckLicensell/CheckLicense.aspx)
- Entity number from the California Secretary of State (<a href="https://bizfileonline.sos.ca.gov/search/business">https://bizfileonline.sos.ca.gov/search/business</a>)
- Copy of a current and valid business license
- Business card and dealer attestation<sup>1</sup>

<sup>&</sup>lt;sup>1</sup> Dealers, by signing the voucher terms and conditions you are providing assurances that the equipment purchased through CORE is to be utilized for professional landscaping services in California operated by a small business microbusiness or sole proprietor as defined in Attachment D.

#### **FUNDING SET ASIDE**

To promote broad application of CORE funding, \$10 million of the total funding allocation will be set aside for 180 calendar days to ensure microbusinesses have access to participate. The remaining \$17 million will be set aside for small businesses.

- If the microbusiness funding set aside is not committed during the first 180 calendar days, it will be released to all eligible small business purchasers.
- If during the first 180 calendar days, the microbusiness funding set aside is oversubscribed, all voucher requests in surplus of \$10 million will have access to the remaining funds, until all of the zero-emission professional landscaping service funding is available.
- If during the first 180 calendar days the small businesses set aside is oversubscribed, voucher will be placed on a contingency list until the cap is lifted. However, there is no guarantee that funding will be available for the voucher requests on the contingency list. While contingency lists will be managed by the Project Administrator, CARB reserves the right to set additional criteria, modify, or eliminate any contingency lists.

CARB will continue to evaluate needs in the funding set aside after the first 180 calendar days.

#### STACKING CORE FUNDING WITH OTHER PROGRAMS

Stacking, which is the combination of CORE funding with other public funding programs, is allowed by CORE but may not be allowed by other programs. Be sure to confirm the terms, conditions, and program requirements of each funding source when evaluating whether fund-stacking is permissible. Additionally, CORE does not allow the total amount of incentive funding (from all sources) to exceed the total cost of the equipment (excluding taxes and fees). Accordingly, in an applicable transaction, a CORE base voucher could be reduced below the amount originally determined for the affected piece of equipment.

Other incentive programs may require scrappage of existing internal combustion equipment; this is not required to participate in CORE. However, CORE requirements do not replace or supersede the requirements of other incentive programs that may be used in conjunction. Therefore, if a purchaser is also seeking funding from other incentive programs/projects that require scrappage, the purchaser is still bound by such requirement. If purchasers are interested in additional funding to scrap their existing internal combustion equipment, they can contact their local Air District.<sup>2</sup>

#### **ELIGIBLE EQUIPMENT CRITERIA**

Eligible equipment must meet the requirements below and receive an Equipment Eligible Letter from CARB.

- New or conversion kit zero emission equipment which has not been used or previously owned<sup>3</sup>
- Two-year commercial warranty that covers the tool, battery, and charger
- Purchased from an approved CORE Dealer
- Is listed in the CORE Eligible Equipment Catalog
- Manufactures must submit an Equipment Eligibility Application for equipment to be eligible in the CORE project

<sup>&</sup>lt;sup>2</sup> https://ww2.arb.ca.gov/california-air-districts

<sup>&</sup>lt;sup>3</sup> Corded equipment is not eligible

ELIGIBLE EQUIPMENT TYPES AND VOUCHER AMOUNTS						
EQUIPMENT TYPE⁴ Voucher Amount <sup>5</sup>						
Edgers, Hedgers, Trimmers, Chainsaws, Pole Saws, Handheld Leaf Blowers and Vacuums	Up to \$300					
Backpack Leaf Blowers	Up to \$400					
Walk-behind Mowers	Up to \$1,250					
Ride-on/Stand-ride Mowers <sup>6</sup>	Up to \$12,500					
Batteries and Chargers						
Cartridge Battery Up to \$1,000						
Backpack Battery (>700Wh)	Up to \$3,000					
Charger <sup>7</sup> Up to \$5,000						

Funding is capped at \$25,000 per eligible purchaser<sup>8</sup>

Equipment must be sold at no less than Manufacture Suggested Retail Price (MSRP) indicated by eligible equipment catalog.

Voucher must not exceed 100% of the total cost of equipment.



<sup>&</sup>lt;sup>4</sup> Per tool or with battery/charger bundle kit by manufacturer

<sup>&</sup>lt;sup>5</sup> Based on 70% of MSRP in CORE eligible equipment catalog

<sup>&</sup>lt;sup>6</sup> Does not include power takeoff connection, towing, or attachments <sup>7</sup> One charger and power management equipment per tool

<sup>&</sup>lt;sup>8</sup> CARB has the sole discretion to amend the individual eligible purchaser funding cap, if warranted

#### **TERMS AND CONDITIONS**

To participate in the CORE Incentive Project for small-off-road equipment, the purchaser, dealer, and manufacturer must sign the Voucher Terms and Condition form that include the following terms and conditions and attest that "The information provided for this voucher request, including all supporting documentation, is true and correct. I understand that I will be required to repay any CORE voucher funds received if I fail to comply with the terms and conditions of this agreement. I understand that CARB reserves all rights and remedies available under the law to enforce the terms of this agreement."

#### Purchaser

- 1. To retain ownership of the CORE-funded equipment (purchased) for the duration of the project participation period (i.e., the two-year period from the date of equipment purchase, delivery or final payment, whichever is later), unless given explicit prior written approval by CARB to sell the piece of equipment.
- 2. To operate the equipment such that 100 percent of its use will be in California for the duration of the project participation period.
- 3. Not to modify the equipment's powertrain or software calibrations, except as allowed by the manufacturer.
- 4. To maintain insurance for the CORE-funded equipment as required by law.
- 5. To respond in a timely manner to annual CORE usage and experience surveys or questionnaires conducted by the manufacturer or Project Administrator (CALSTART).
- 6. To remain in compliance with all applicable federal, state, and local air quality rules and regulations.
- 7. To operate and maintain the equipment as recommended by the manufacturer to ensure equipment durability, efficiency, and reliability.
- 8. To make the equipment available for follow-up inspections by CARB, the Project Administrator, or their designee, if requested.
- 9. To provide CARB, the Project Administrator, or their designee all requested information related to any equipment purchased with a CORE voucher (including purchase agreements) within 30 business days of written request for such information.
- 10. To provide assurances that the equipment purchased through CORE is to be utilized for professional landscaping services in California operated by a small business or sole proprietor as defined in Attachment D.

#### Manufacturer and Dealer

- 1. I understand that this CORE voucher request is only valid for this specific purchaser and this specific equipment piece or conversion kit.
- 2. I understand that any voucher provided based on this voucher request will be canceled if the purchaser, equipment, or conversion kit identified herein changes prior to voucher redemption or if the manufacturer, dealer, or purchaser violates any of the applicable terms and conditions of CORE. If any voucher funds have been provided, the dealer must return the voucher funds to CARB within 15 business days of cancelation notification.
- 3. For conversion kits only, I am authorized by the manufacturer to install the conversion kit referenced in this voucher request.
- 4. I am authorized by the manufacturer to participate in CORE as the dealer described in this agreement.
- 5. I am authorized by the purchaser described in this agreement to apply for a CORE voucher on behalf of said purchaser.
- 6. I agree to maintain written records of the equipment and conversion kit purchases for the duration of the project participation period (i.e., the two-year period from the date of equipment purchase or converted delivery or final payment, whichever is later) and providing CARB, the Project Administrator, or their designee with these records within 30 business days of their request. These records could include, but are not limited to, the equipment invoice, proof of purchase, equipment payment information and related bank records, and purchaser information.
- 7. I agree to provide assurances that the equipment purchased through CORE is to be utilized for professional landscaping services in California operated by a small business or sole proprietor as defined in Attachment D.

#### **VOUCHER REQUEST PROCESS**

The following steps outline the voucher request and redemption process a manufacturer/dealer and purchaser must complete. The following information must be submitted but not limited to.

**Step 1** – Dealer submits a completed voucher request form via the online Voucher Processing Center (VPC) that includes:

- 1. Purchaser information
- 2. Choice of CORE Eligible Equipment
- 3. Required voucher request documents:
  - a. A binding purchase order is required at the time of voucher request
    - i. The Purchase Order must include the purchaser and dealer names, CORE voucher amount, number of units, model name, number, and SKU of the equipment as listed on the CORE Eligible Equipment Catalog, and the purchaser's signature.
  - b. Purchasers must provide a California issued photo driver's license or identification card and at least one of the following supporting documents:
    - i. C-27-Landscape Contractors License Number (<a href="https://www.cslb.ca.gov/OnlineServices/CheckLicenseII/CheckLicense.aspx">https://www.cslb.ca.gov/OnlineServices/CheckLicenseII/CheckLicense.aspx</a>)
    - ii. Entity number from the California Secretary of State (<a href="https://bizfileonline.sos.ca.gov/search/business">https://bizfileonline.sos.ca.gov/search/business</a>)
    - iii. Copy of a current and valid business license
    - iv. Business card and dealer attestation

**Step 2** – Dealer and purchaser are notified of funding status after all CORE Terms and Condition requirements are met. A voucher confirmation will be sent to the dealer and purchaser.

- 1. Funds set aside for the voucher once funding status is approved
- 2. Terms and Conditions are signed by CORE Approved Dealer and Eligible Purchaser
- 3. Voucher is issued after final review
- 4. Dealer and purchaser are notified to complete transaction

**Step 3** – Dealer completes sales transactions of new zero-emission equipment.

- 1. Purchaser takes delivery of equipment and pays dealer the sales price less the voucher amount
- 2. Equipment must be sold at no less than MSRP indicated by eligible equipment catalog
- 3. Voucher must not exceed 100% of the total cost of equipment

**Step 4** – Dealer submits Voucher Redemption once equipment is paid for and delivered to the purchaser.

- 1. Redemption must be submitted to the VPC within 30 calendar days of equipment purchase and/or delivery
- 2. Proof of payment, invoice, copy of check or credit card receipt with purchaser name that matches the voucher's
  - a. Equipment serial number
  - b. Battery serial number
  - c. Charger serial number

**Step 5** – Dealer is paid the voucher amount generally within 14 calendar days of a completed voucher redemption being submitted.

- 1. Voucher will be redeemed once all redemption paperwork has been submitted and approved
- 2. Payment to the dealer will be provided within 5 days of final approval of the redemption paperwork

**Step 6** – Manufacturer works with dealer and purchaser to complete and submit the required user experience report annually for the duration of the project participation period of two years.

#### **CORE APPROVED DEALER RESPONSIBILITIES**

CORE approved dealer's responsibilities include but are not limited to:

- Familiarity with all CORE Attachment D requirements.
- Participating in dealer information sessions and dealer webinars.
- Completing voucher request and voucher redemption forms, with the assistance of the equipment purchaser, and in supplying the necessary equipment purchase documentation.
- Ensuring access to the correct equipment in the VPC by checking the CORE Eligible Equipment Catalog (californiaCORE.org) and notifying the Grantee if it appears inaccurate.
- Issuing the final equipment invoice to the purchaser and delivering the completed equipment to the eligible purchaser. Completed equipment means that a tool and battery (and charger if applicable) have been delivered and the tool is operable.
- Ensuring invoices must show the CORE voucher amount being provided to the purchaser to discount the purchase of the equipment.
- Providing true, accurate, and complete documentation of the equipment purchase to the Grantee and any designees.
- Providing reasonable assistance to CARB or its designee to obtain updated purchaser information, inspect
  equipment, and review CORE related records during the first two years after equipment receipt and final payment
  by the purchaser, whichever is later.
- Frequently checking the CORE webpage at CaliforniaCORE.org for updates and announcements.

The voucher request form and voucher redemption form both are legally binding and enforceable agreements to meet the requirements of the project. The dealer is responsible for ensuring the truth, accuracy of the equipment and dealership information on all voucher request or redemption forms submitted to the Grantee. Submission of false information on any of these forms may result in cancellation of the voucher, recapture of funds, and removal from the dealer list. In addition, CARB may seek other remedies available under law.

Participating dealers must keep written records of sales transactions for equipment funded with a CORE voucher – including but not limited to the equipment invoice and proof of purchase – for two years after the equipment receipt and final payment by the purchaser, whichever is later. An equipment dealer must provide CARB or its designee with all requested information related to compliance with CORE requirements or any equipment(s) purchased with a CORE voucher within 10 calendar days of CARB's written request for such information. Requested information may include but is not limited to purchase orders or agreements, equipment payment information and related bank records.

A dealer with no voucher activity for more than a year may be deactivated from the VPC. Reactivation may require additional dealer training. All dealers with unredeemed vouchers are required to keep their VPC account active and complete any required training. Dealers that submit false information to the Grantee (or its designee) may be required to return the full voucher amount to the Grantee, CARB (or its designee) and may be excluded from future participation in CORE. In addition, CARB (or its designee) may seek other remedies available under law. Dealer or manufacturer violations of any parameter of the IM may result in CARB barring or limiting the number of new voucher requests that can be placed by that dealer or manufacturer, and by any other dealers from an affiliated dealership. The length of the restriction is at CARB's sole discretion.

#### **PROJECT NON-PERFORMANCE**

CARB or its designee has the authority to recoup CORE funds which were received based upon misinformation or fraud, or for which the Grantee or its subcontractors, a dealer, manufacturer, or vehicle purchaser is in significant or continual non-compliance with this Implementation Manual or State law. CARB also retains the authority to prohibit any entity from participating in CORE due to noncompliance with project requirements.

#### SMALL-OFF-ROAD LANDSCAPING EQUIPMENT ELIGIBILITY APPLICATION

#### **General Instructions**

Manufactures must comply with the requirements set forth in Attachment A of the Implementation Manual <u>GENERAL</u> <u>INSTRUCTIONS</u> and <u>TERMS OF APPROVAL</u>. Manufacturers who wish to participate must submit the information requested in the Small-Off-Road Landscaping Equipment Eligibility application below.

#### **Manufacturer and Equipment Information**

Manufacturer and Equipment Information  1. General Business Information					
1. General Business Information					
Name of Manufacturer	Click or tap here to enter to	Click or tap here to enter text.			
Federal Tax Identification Number	Click or tap here to enter to	ext.			
Name and Title of Contact Person	Click or tap here to enter to	ext.			
Contact Person Mailing Address	Click or tap here to enter to	ext.			
Contact Person Phone Number	Click or tap here to enter to	ext.			
Contact Person Email Address	Click or tap here to enter to	ext.			
2. Equipment or Conversion Kit Included in App	lication				
	Equipment Type	Quantity			
	☐ Ride-Stand on Mowers	Click or tap here to enter text.			
	☐Walk-Behind Mowers	Click or tap here to enter text.			
	☐ Leaf Blowers	Click or tap here to enter text.			
	□Vacuums	Click or tap here to enter text.			
5	□Edgers	Click or tap here to enter text.			
Equipment Type (check all that apply)	□Hedgers	Click or tap here to enter text.			
	□Trimmers	Click or tap here to enter text.			
	□Chainsaws	Click or tap here to enter text.			
	☐ Pole Saws	Click or tap here to enter text.			
	☐Batteries	Click or tap here to enter text.			
	□Chargers	Click or tap here to enter text.			
3. Responsible Official					
	☐"I have read and unders	tand all elements of the			
	Implementation Manual, a	nd agree to abide by all CORE			
	criteria, terms, and condition	ons."			
	$\square$ "All information provide	$\square$ "All information provided in this application package is,			
Attortations (check all)	true, accurate, and comple	true, accurate, and complete."			
Attestations (check all)	$\square$ Attestation to the adher	$\square$ Attestation to the adherence to safety regulations (e.g.,			
	Occupational Safety and Ho	Occupational Safety and Health Administration, etc.)			
	and/or testing certifications (e.g., Underwriters				
	Laboratories, Electrical Tes	Laboratories, Electrical Testing Laboratories, Department of			
	Transportation etc.), if applicable.				
Responsible Official Name <sup>9</sup>	Click or tap here to enter to	Click or tap here to enter text.			

<sup>&</sup>lt;sup>9</sup> Responsible official means one of the following: 1) For a corporation: A president, secretary, treasurer, or vice president of the corporation in charge of a principal business function, or any other person who performs similar policy or decision-making functions for the corporation. 2) For a partnership or sole proprietorship: a general partner or the proprietor, respectively

Title and Signature of Owner or Responsible Official	Click or tap here to enter text.  X  Responsible Official
Application Submittal Date	Click or tap to enter a date.

#### 4. Description of the Equipment or Conversion-Kit Model

Please provide the following and any necessary supporting documentation (reports, data, diagrams, etc.) for the equipment/conversion-kit model:

- a. Model number and trade name;
- b. Total historical sales of the applicable equipment or conversion-kit model;
- c. Years the applicable equipment or conversion-kit model has been offeredfor sale;
- d. Equipment/conversion-kit model specification sheet (brochure/sales-level information);
- e. Intended application(s) and corresponding expected useful life (hours of use or other applicable metric);
- f. Sample equipment identification label(s); and
- g. If a conversion kit,
  - Description of equipment on which the conversion-kit model can be installed

#### 5. Cost Information

The manufacturer must provide the following cost information:

- a. The manufacturer's suggested retail price of the equipment/conversion-kit model for the previous two years (if applicable);
- b. Dealer's invoice price of the equipment/conversion-kit model for the previous two years (if applicable);
- c. Actual cost to the manufacturer of major zero-emission powertrain components and subsystems, such as the energy storage system, inverters, motors, battery management system, thermal controls, etc. Documentation of actual costs may be required where applicable; and
- d. Description, specifications, and real-world cost of a piece of equipment powered by an internal combustion engine that could be functionally replaced by the equipment model (or a piece of equipment installed withthe conversion-kit model) for which the manufacturer is submitting the CORE Equipment Eligibility Application.

Pricing/cost information and data provided shall be subject to verification.

#### 6. Voucher Amount Determination

While the goal of CORE is to help purchasers overcome the incremental cost barrier of cleaner small off-road professional landscaping service equipment, the methodologies developed for determining voucher amounts also consider other factors, such as current market penetration and the projected need for incentives. Manufacturers must provide the following information to determine voucher amounts for their handheld, battery and charging equipment<sup>10</sup>:

- a. Manufacturer name,
- b. Equipment Type,

10

<sup>&</sup>lt;sup>10</sup> Manufactures may submit up to two MSRP price adjustment request to CARB no more than twice over 12 months

- 1) Edger
- 2) Trimmer
- 3) Hedger
- 4) Chain and pole saw
- 5) Handheld blower or vacuum
- 6) Backpack blower or vacuum
- 7) Walk-behind Mowers
- 8) Ride-on/Stand-ride Mowers
- 9) Low-capacity battery (cartridge type)
- 10) High-capacity battery (backpack type) (>700Wh)
- 11) Charger
- c. Model Number and Name, and
- d. MSRP

		SAMPLE Ma	nufacture Equipme	nt and MSRP		
Manufacturer Name	Equipment Type	SKU	Model #	Model Name	Battery Wh	MSRP
Manufacturer A	Edger XXXX		Edger A.1	Edger A	350	\$399

#### 7. Information on Dealers, Service-and-Repair Facilities, and Conversion-Kit Installers

a. For each participating dealer, provide the following in a table:

Participating Dealer's						
	Dealer Name Address		Contact Person Name and Title	I Phone Number I		Dealer License and Certification information (as applicable)

b. For each authorized service-and-repair facility in California, provide the following in a table:

	Tollowing in a casici							
Authorized Service-and-Repair Facilities								
	Name of Facility	Staff or Technician Name Certified	Address	Contact Person Name and Title	Phone Number	Email	Facility License and Certification information (as applicable)	Authorized Type/Nature of Maintenance or Repairs

c. If applicable, for each approved conversion-kit installer, provide the following in a table:

	Approved Conversion-Kit Installer						
Name of Installer Address		Contact Person Name and Title	Phone Number	Email	Installer License and Certification information (as applicable)		

- d. Repairability Information:
  - 1) Statement as to whether the repair manual and diagnostic software is available to end users and third-party repair facilities, if applicable;
  - 2) Process and cost to an end user or third-party repair facility to gain access to the repair manual and diagnostic software, if applicable;

- 3) Statement as to whether proprietary tools (e.g., physical tools, software, computer/electronic hardware, or others) are needed to service and repair the equipment;
- 4) Statement as to whether proprietary repair tools are available to end users and third-party repair facilities, if applicable; and
- 5) Process and cost to an end user or third-party repair facility to gain access to proprietary repair tools, if applicable;

#### e. Service-Campaign History

Provide any information on previous service campaigns conducted for the equipment/conversion-kit model (include relevant information, such as duration of time from report of concern to failure identification, nature of the failures, repair times, etc.).

#### f. Service-and-Repair Plan

Manufacturers are required to develop and submit to CARB a written service-and-repair plan. This plan should include, at minimum:

- 1) Description of the method for addressing service-and-repair needs anywhere the equipment is deployed in the state;
- 2) Description of the process for obtaining a repair or service;
- 3) Description of the method for communicating service-and-repair requirements to the end user:
- 4) Explanation of replacement parts availability;
- 5) Expected labor times required for major and minor repairs (manufacturers shall include a description of what defines a major and minor repair); and
- 6) Projected costs of major and minor repairs outside of warranty.

#### 8. Warranty Information

Describe warranty terms and coverage for the equipment including the specific terms and coverage for battery-pack and charging equipment, as applicable.

#### 9. List of Equipment/Conversion Modifications Since Previous Application (if applicable)

For an equipment model that has previously received CORE eligibility, manufacturers shall provide a list of modifications, if any, made to the equipment or conversion-kit model since the previous CORE Equipment Eligibility Application for the model was submitted. Manufactures may submit up to two MSRP price adjustments requests to CARB no more than twice over 12 months.

#### 10. Tell-tale Information

Tell-tales (on board warning lights) serve as warning indicators for potential problems and notify users of necessary maintenance and/or required service. Manufacturers must describe in their CORE Equipment Eligibility Application all performance-based tell-tales that will be utilized in the equipment or conversion-kit model, including an explanation of each situation in which a tell-tale will be triggered and how the tell-tale will be displayed, or otherwise communicated, to the operator.

#### 11. Annual User Experience Report Information

- Manufacturers must describe the format and method by which information on warranted claims and repairs will be sent (as part of their Annual User Experience Report) to the Project Administrator.
- b. Manufacturers must provide a summary of the data gathered for the purpose of preparing the Annual User Experience Report for the previous eligibility year (if applicable) in a format approved by CARB.

#### 12. Information on Charge, Range Indicators

Manufacturers must provide a description in their CORE Equipment Eligibility Application of how the equipment or conversion-kit model displays, or otherwise communicates,

information on (as applicable) remaining charge, and range to the operator.

#### 13. Information to be Distributed to Purchasers

Provide a copy of the following information for the purchaser to the Project Administrator:

- a. Copy of the owner's manual or available draft;
- b. Detailed charging specifications, including plug/connector type, battery-pack capacity, and tank size (if included in owner's manual, indicate the page numbers);
- c. Description of charging procedures and any fast-charging capability (if included in owner's manual, indicate the page numbers);
- d. Required equipment/conversion and powertrain maintenance schedules (if included in owner's manual, indicate the page numbers); and
- e. Copy of Sales Disclosure

#### 14. End-of-Life Disposal Plan

Manufacturers must provide an end-of-life disposal plan for the batteries used in the equipment or conversion-kit model.

#### 15. Approval of Conversion-Kit Installers

Manufacturers must describe the criteria and process for becoming an approved conversion-kit installer, including required training and certifications. In addition, provide a copy of all materials provided to an approved conversion installer covering installation and repair of the conversion-kit model.

#### 16. Work force training and development

The technological transition will require existing service technicians to be retrained and new service technicians to become familiar with the unique uses and needs for commercial landscape equipment. Manufacturers must describe plans to support dealers and users of their equipment through education, technical training, safety, battery use, storage, charging, and proper disposal.